## Donegal Creameries Plc Interim Results for the six months ended 30 June 2008

## **Financial Highlights**

€'000	H1 2008	H1 2007	Change
Revenue - continuing operations	69,642	59,755	16.5%
Operating Profit – continuing operations	3,464	3,849	-10.0%
Profit for period – continuing operations	3,112	2,957	5.2%
Op. Cash Flow	4,413	6,014	-26.6%
EPS (cents)	30.8c	29.1c	5.8%
Div. Per Share	7.0c	6.5c	7.7%
Net debt	22,810	8,445	170.1%
Net Asset value per share	€6.83	€5.91	15.6%

Donegal Creameries Plc ("Donegal Creameries", the "Group" or the "Company") announces its results for the half year to June 2008.

Turnover from continuing operations has increased by 16.5% to €69.6m with profit for the period up by 5.2% at just over €3.1m. These figures reflect volume growth in all business units and a strong performance in agribusiness profitability offsetting the poor market returns from commodity Dairy products.

The Group balance sheet remains strong with an increase in total assets from €103m to €121m and equity increased to €70m from €61m. Net debt is higher by €14.4m reflecting the financing of investments and increased working capital requirements.

Earnings per share increased by 5.8% from 29.1 cent to 30.8 cent. An interim dividend of 7.0 cent per share will be paid on 5 December 2008 to shareholders on the register on 14 November 2008.

### **Operations Review**

#### **Dairy**

Turnover in the dairy business grew slightly to €29.9m. Profitability for the business was down from €1.8m to €0.6m. This reflects the significant decline in market returns for the period. The division's branded added value range continues to grow and is performing well.

## **Agribusiness**

Turnover in agribusiness increased by 23% from €32.2m to €39.7m. All businesses in the Division performed well. Irish Potato Marketing, our seed potato business continues to grow and sales of agricultural inputs from Smyths Daleside and retail stores also performed strongly.

#### **Property and Investments**

The conversion of the Grianan estate to organic is on plan. The Board continues to remain positive regarding the potential of the Group's significant property and investment assets. There are a number of projects at various stages of development for zoning and planning approval which will become more relevant in the short term. During the period circa 6 acres of development land was acquired in Northern Ireland.

### Outlook

The situation with regard to Commodity Dairy products is a concern for the business and also for its producer supply base. Milk prices paid have not been reduced sufficiently to reflect falling market returns during the first six months of the year and the full year impact of this remains a concern for the business. The outlook in agribusiness, particularly the seed potato business, is positive although the usual uncertainties regarding yields and market pricing will not be resolved until the last quarter of the year.

The Board remains confident about the ability of the Group to deliver shareholder value and whereas in 2007 Donegal Creameries had an excellent year, 2008 will be more challenging while still heading in the right direction.

Geoffrey Vance **Chairman** 

## For reference:

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## Unaudited condensed consolidated interim income statement For the six months ended 30 June 2008

	Note	2008 Unaudited €'000	2007 Unaudited €'000
Continuing operations Revenue Cost of sales	3	69,642 (58,797)	59,755 (49,789)
Gross profit		10,845	9,966
Other income Distribution expenses Administrative expenses  Results from operating activities		978 (4,040) (4,319) 3,464	1,081 (3,518) (3,680) 3,849
Finance income Finance expenses		331 (952)	484 (553)
Net finance expense		(621)	(69)
Share of profit of associates		636	1,023
Profit before income tax Income tax expense		3,479 (367)	4,803 (671)
<b>Profit from continuing operations</b>		3,112	4,132
Discontinued operation Loss from discontinued operation (Net of income tax)			(1,175)
Profit for the period		3,112	2,957
Attributable to:     Equity holders of the Company     Minority interest		3,127 (15)	2,961 (4)
Profit for the period		3,112	2,957
Earnings per share Basic earnings per share (euro cent) Diluted earnings per share (euro cent)	4 4	30.8 30.1	29.1 28.5
Continuing operations Basic earnings per share (euro cent) Diluted earnings per share (euro cent)	4 4	30.8 30.1	40.6 39.7

# Unaudited condensed interim statement of recognised income and expense For the six months ended $30\ June\ 2008$

	2008	2007
	€'000	€'000
Foreign exchange (loss) / gain	(538)	2
Revaluation of investment property upon transfer		
from property, plant and equipment	1,111	2,947
Defined benefit plans actuarial losses	(149)	(1)
Net change in fair value of available for sale financial assets	(5)	817
Tax on income and expense recognised directly in equity	(222)	(753)
Income and expense recognised directly in equity	197	3,012
Profit for the period	3,112	2,957
Tront for the period		_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Total recognised income and expense for the period	3,309	5,969
Attributable to:		
Equity holders of the parent	3,357	5,286
Minority interest	(48)	683
Total recognised income and expense for the period	3,309	5,969

## Unaudited condensed consolidated interim balance sheet As at 30 June 2008

		30 June 2008 Unaudited €'000	31 Dec 2007 Audited €'000	30 June 2007 Unaudited €'000
Assets	Note			
Property, plant and equipment	6	16,861	15,592	16,235
Goodwill		1,876	1,876	1,782
Intangible assets		33	33	33
Investment property	7	41,537	36,929	32,546
Investments in associates		17,177	16,020	8,706
Other investments, including derivatives		3,744	3,751	3,567
Trade and other receivables		197	197	198
Total non-current assets		81,425	74,398	63,067
Inventories		8,031	8,527	7,878
Trade and other receivables		30,657	31,319	24,948
Cash and cash equivalents		997	-	7,089
Total current assets		39,685	39,846	39,915
Total assets		121,110	114,244	102,982
Equity				
Issued capital	8	1,337	1,337	1,337
Share premium	8	2,975	2,975	2,975
Other Reserves	8	3,700	3,501	3,998
Retained earnings	8	61,331	58,353	51,856
Total equity attributable to equity holders of the Company		69,343	66,166	60,166
Minority interest	8	1,053	1,101	1,284
Total equity		70,396	67,267	61,450
Liabilities				
Loans and other borrowings		21,278	15,570	14,228
Employee benefits		-	-	338
Trade & Other Payables		308	308	75
Provisions		-	-	505
Deferred tax liabilities		6,170	5,860	4,246
Total non-current liabilities		27,756	21,738	19,392
Loans and other borrowings		2,529	2,530	1,306
Current tax		627	316	766
Trade and other payables		19,802	22,393	20,068
Total current liabilities		22,958	25,239	22,140
Total liabilities		50,714	46,977	41,532
Total equity and liabilities		121,110	114,244	102,982

## Condensed consolidated interim statement of cash flows For the six months ended 30 June 2008

	2008 Unaudited €'000	2007 Unaudited €'000
Operating activities		
Profit for the period	3,112	2,957
Adjustments for:		
•		
Depreciation	1,191	1,188
Changes in fair value of investment property	(592)	(637)
Defined benefit pension charge	78	81
Net finance costs	621	69
Share of profit of associates	(636)	(1,023)
Gain on sale of property, plant and equipment	(11)	(142)
Loss on sale of discontinued operation, net of income tax	-	1,175
Income tax expense	367	671
	4,130	4,339
Change in inventories	436	(972)
Change in trade and other receivables	83	2,251
Change in trade and other payables	655	1,697
Change in provisions and employee benefits	39	(607)
Change in provisions and emproyee continu	5,343	6,708
Interest paid	(765)	(431)
Defined benefit pension contributions paid	(197)	(71)
Income tax refunded / (paid)	32	(192)
Net cash from operating activities	4,413	6,014
Cash flows from investing activities		22.4
Proceeds from sale of property, plant and equipment	57	224
Acquisition of shares and loan in associate Purchase of own shares	(684)	-
Disposal of subsidiary, net of cash disposed of	(219)	1 516
Acquisition of property, plant and equipment	(2,761)	1,516 (725)
Interest received	(2,701) 65	52
Dividends received	7	27
Acquisition of investment property	(2,894)	(715)
Repayment of loan by associate	255	(713)
Proceeds from sale of investment property	161	289
Net cash from investing activities	(6,013)	668
Cash flows from financing activities	(24)	(21)
Payment of finance lease liabilities	(31)	(31)
Drawdown of borrowings	5,738	- (21)
Net cash from financing activities	5,707	(31)
Net increase in cash and cash equivalents	4,107	6,651
Cash and cash equivalents at 1 January	(2,743)	441
Effect of exchange rate fluctuations on cash held	(367)	(3)
Cash and cash equivalents at 30 June	997	7,089

### (1) Basis of preparation

These condensed consolidated interim financial statements have been prepared in accordance with international financial reporting standard (IFRS) IAS 34 *Interim Financial Reporting*. They do not include all of the information required for full annual financial statements, and should be read in conjunction with the consolidated annual financial statements of the Group as at and for the year ended 31 December 2007.

The financial statements are presented in euro, which is the Company's functional currency. All financial information presented in euro is rounded to the nearest thousand. They are prepared on the historical cost basis except that the following assets and liabilities are stated at their fair value: derivative financial instruments, financial assets classified as available-for-sale and investment property.

These condensed consolidated interim financial statements were approved by the Board of Directors on 11 September 2008.

### (2) Accounting Policies

The accounting policies and methods of computation adopted in the preparation of the Group condensed financial statements are consistent with those applied in the Annual Report for the financial year ended 31 December 2007 and are described in those financial statements.

The Group did not adopt any new International Financial Reporting Standards (IFRS) or interpretations in the period that have had a material impact on the Group condensed financial statements for the half year.

In consultation with the independent actuary to the scheme the valuation of the pension obligation has been updated to reflect current market discount rates and rates of increases in salaries and inflation. The significant changes in estimates are discount rate 6.5% (2007: 5.5%), Inflation 2.7% (2007: 2.4%) and salary increases 4% (2007: 3.75%).

## (3) Segment Information

The Group comprises the following main business segments:

### Dairy

The assembly, processing and distribution of liquid milk, bulk milk trading and the production, distribution and marketing of added value dairy products including the Rumblers brand of breakfast products.

## Agribusiness

The manufacture, sale and distribution of farm inputs including the development and sale of seed potatoes.

## Property and investments

Includes the rental, development and sale of property assets.

## (3) Segment Information (continued)

## **Business segments**

For the six months ended 30 June 2008

ouric 2000				Prop	erty &		
	-	Agri b		Inves			olidated
2008 €'000	2007 €'000	2008 €'000	2007 €'000	2008 €'000	2007 €'000	2008 €'000	2007 €'000
29,896	27,532	39,746	32,223	-		69,642	59,755
586	1,845	1,937	1,107	941	897	3,464	3,849
						(621) 636	(69) 1,023
						(367)	(671)
						-	(1,175)
						3,112	2,957
Da 2008 €'000 8,118	2007 €'000 7,615	Agri b 2008 €'000	usiness 2007 €'000			Conso 2008 €'000	2007 €'000
						3,744 997	3,751 -
						17,177	16,020
							(20,843)
						(6,170)	(5,860)
						70,396	67,267
Island o	of Ireland	Eu	rope	Rest of	the World	Consc	olidated
2008 €'000	2007 €'000	2008 €'000	2007 €'000	2008 €'000	2007 €'000	2008 €'000	2007 €'000
	2008 €'000 29,896 586 586 2008 €'000 8,118	€'000 €'000  29,896 27,532  586 1,845  ransactions in the per  Dairy  2008 2007 €'000 €'000  8,118 7,615  Island of Ireland 2008 2007	2008	2008	Dairy         Agri business         Investor           2008         2007         2008         2007         2008           €'000         €'000         €'000         €'000         €'000           29,896         27,532         39,746         32,223         -           586         1,845         1,937         1,107         941           Properation of the period	2008	Dairy

## (4) Earnings per share

The calculation of basic and diluted earnings per share is set out below:

## Profit attributable to ordinary shareholders

	2008			2007 Discontin-		
	Continuing operations €,000	Continuing operations €,000		ued operation €,000	Total €,000	
Profit for the period	3,112		4,132	(1,175)	2,957	
Profit attributable to ordinary shareholders	3,127		4,136	(1,175)	2,961	
Weighted average number of ordinary shares In thousands of shares Weighted average number of ordinary shares		2008		2007		
in issue for the year Weighted average number of treasury shares		10,286 (138)		10,286 (108)		
Denominator for basic earnings per share Effect of share options on issue		10,148		10,178 239		
Weighted average number of ordinary shares (di at 30 June	luted)	10,387		10,417		
Earnings per share		2008		2007		
Basic earnings per share (euro cent)		30.8		29.1		
Diluted earnings per share (euro cent)		30.1	•	28.4		
Continuing operations Basic earnings per share (euro cent)		30.8		40.6		
Diluted earnings per share (euro cent)		30.1	•	39.7		

## (5) Dividends

No dividends were paid in either the 6 months ended 30 June 2008 or the 6 months ended 30 June 2007. The Board has proposed the payment of an interim dividend of 7.0 cent per share on 5 December 2008 (6.5 cent per share in 2007)

### (6) Property, plant and equipment

## **Acquisitions and disposals**

During the six months ended 30 June 2008, the Group acquired assets with a cost of €2,761,000 (six months ended 30 June 2007: €725,000). Assets with a net book value of €186,000 were disposed of during the six months ended 30 June 2008 (six months ended 30 June 2007: €1,588,000), resulting in a gain on disposal of €11,000 (six months ended 30 June 2007: gain of €142,000).

## (7) Investment Property

### **Acquisitions and disposals**

During the six months ended 30 June 2008, the Group acquired investment properties with a cost of €2,894,000 (six months ended 30 June 2007: €715,000). A property in Letterkenny included in Property, Plant and Equipment on 31 December 2007 was revalued to €1,300,000 and transferred to investment properties on 30 June 2008.

## (8) Capital and reserves Reconciliation of movement in capital and reserves

## Attributable to equity holders of the Group

Group	Share	Share	Trans- lation	Reserve for own	Revalua- tion	Fair Value	Share option	Retained		Minority	Total
	capital	premium	reserve	shares	reserve	reserve	reserve	earnings	Total	interest	equity
	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000
Balance at 1 January 2007	1,337	2,975	(3)	(129)	705	1,229	28	48,712	54,854	1,739	56,593
Total recognised income											
and expense	-	-	-	-	1,738	404	-	3,144	5,286	683	5,969
Acquisition of Minority Interest	-	-	-	-	-	-	-		-	(507)	(507)
Minority Interest disposed of	-	-	-	-	-	-	-	-	-	(631)	(631)
Share- based payment	-	-	-	-	-	-	26	-	26	-	26
Balance at 30 June 2007	1,337	2,975	(3)	(129)	2,443	1,633	54	51,856	60,166	1,284	61,450
Polones et 4 January 2009	1,337	2.075	(E22)	(120)	0.440	1 622	110	E0 2E2	66.466	1 101	67.067
Balance at 1 January 2008	1,337	2,975	(532)	(129)	2,410	1,633	119	58,353	66,166	1,101	67,267
Transfer to retained earnings	-	-	-	-	-	-	-	-	-	-	
Total recognised income			(505)		000	(5)		0.070	0.057	(40)	0.000
and expense	-	-	(505)	- (- (-)	889	(5)	-	2,978	3,357	(48)	3,309
Acquisition of Own Shares	-	-	-	(219)	-	-	-	-	(219)	-	(219)
Dividends paid	-	-	-	-	-	-	-	-	-	_	-
Payment to minority interests incl. dividends	-	-	-	-	-	-	-	-	-	-	-
Acquisition of minority interest	-	-	-	-	-	-	-	-	-	_	-
Share-based payments	-	-	-	-	-	-	39	-	39	-	39
Balance at 30 June 2008	1,337	2,975	(1,037)	(348)	3,299	1,628	158	61,331	69,343	1,053	70,396

## (8) Capital and reserves (Cont'd)

On 1 February 2008 the Company purchased 36,007 of its own shares at €6.00 per share. This increases the total number of treasury shares held to 143,835.

## (9) Related parties

## Transactions with key management personnel

Key management personnel receive compensation in the form of short-term employee benefits, post-employment benefits and equity compensation benefits. Key management personnel received total compensation of €324,000 for the six months ended 30 June 2008 (six months ended 30 June 2007: €320,000). Total remuneration is included in "administration expenses."

## Other related party transactions

	Transaction value Period ended 30 June		Balance outstandi As at 30 June	
	<b>2008</b> €'000	<b>2007</b> €'000	<b>2008</b> €'000	<b>2007</b> €'000
Sale of goods and services				
Sales by Group to directors	402	290	81	105
Purchases by Group from directors	(716)	(664)	(163)	(189)
By parent to associates	906	1,148	660	598

## (10) Net Debt

Balance at 31 December 2007	(20,843)
Net increase in cash and cash equivalents	4,107
Effect of exchange rate fluctuations	(367)
Drawdown of borrowings	(5,738)
Repayment of finance Leases	31
Balance at 30 June 2008	(22,810)

## (11) Capital Commitments

At 30 June 2008 there were capital commitments of €182,000 (2007:nil) authorised by the directors and not provided for in the financial statements.